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INTERNATIONAL®
MEMPHIS

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PRESIDENT'S MESSAGE

By Krissie Heuer

Ladies and Gentleman:

I hope everyone is enjoying the beautiful fall we are having here in Memphis. The trees are beginning to turn and I must say that this is my personal favorite time of year!

We have an exciting November 2006 meeting planned at the beautiful University Club, Thursday, November 16 beginning at 5:30 p.m. Our annual auction will be held in November this year in order to give you plenty of opportunity to shop early for all the people on your Christmas list – and don't forget yourself. Jane Liddell and her team have been working feverishly to bring an array of items for your shopping pleasure. Christy Berryman has a wonderful dinner planned and speaker, Shelly Baur, who will speak on Integrity Based Communication. We look forward to a great evening for all.

We also will have some business to discuss and I would like to give you the opportunity to think about some of these questions so that



we might have a short open discussion of ideas that we, as a chapter, may have to send on to Corporate. This is a real opportunity to be heard. These questions relate to the Strategic Planning process that Corporate has initiated.

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2006
CALENDAR OF EVENTS

NOVEMBER EVENTS

November 11

Board Meeting
9:00 AM
U of M Holiday Inn
Hosted by Janet Mitchell

November 16

Chapter Meeting
5:30 PM
The University Club

November 16

Silent Auction
5:30 p.m.
The University Club

**CONFERENCES/
ANNUAL MEETINGS**

**2007 LEADERSHIP
CONFERENCE & ANNUAL
MEETING**

September 27-29, 2007
Houston, TX

NOVEMBER PROGRAM

By Christy Berryman, Program Director

I am looking forward to seeing you all at the University Club on November 16th at 5:30 PM. Not only are we going to have a fabulous silent auction, we are going to have a fabulous speaker as well. Shelley Baur is going to speak to us on Integrity-Based Communications which will assist us in improving relationships. We will learn how empathetic listening, speaking and behavior can reduce stress and create a more balanced environment, which will transform people and relationships to be the best they can be.

What a great opportunity to fellowship with each other, begin your holiday shopping, enjoy a wonderful dinner and hear some exciting words of wisdom all in one place.

For those who were unable to attend the
October Monthly Meeting,

"We Missed You"

See you in November!

EWI[®] MISSION AND VISION

MISSION

Executive Women International[®] is an organization which brings together key individuals from diverse businesses for the purpose of:

- ❑ Promoting member firms
- ❑ Enhancing personal and professional development, and
- ❑ Encouraging community involvement

VISION

To be the Leading Connection for Business Professionals

PRESIDENT'S MESSAGE

(continued from page 1)

Some of the questions that will be discussed are as follows:

- What do we want to preserve?
- What do we want to achieve?
- What do we want to avoid?
- What do we want to eliminate?

We will take approximately 10-15 minutes to discuss these and other topics and, if needed, time will be set aside to continue this discussion at the December meeting. One of our LCAM speakers said, "the easiest thing to do is nothing." So we all have a choice. We can involve ourselves in this effort and be better for it, or do nothing and miss the opportunity to participate in the process. The outcome of the process will be strategic initiatives to guide our organization in the next two to three years. Be a part of our future by participating in this process because "EWI matters to us all."

I look forward to seeing each of you at the November meeting.

EXECUTIVE WOMEN INTERNATIONAL®

Our Principles

To bring together key individuals from member firms of Executive Women International to:

- Achieve world-class status as an organization through applied standards of excellence.
- Forge and cultivate mutual business and professional goals through personal association and interchange.
- Afford the opportunities and structure for leadership and professional development.
- Provide community involvement through scholarship programs for high school students and adults in transition, literacy programs for grade-school students and life-long learning opportunities for its representatives.
- Use the diversity in our organization to encourage flexibility and adaptability in our members.

MEMBERSHIP CORNER

Let's Welcome

EWI has a new firm! Let's all welcome Lisa Forrest with Ernst & Young! Lisa was installed at the October meeting at Fogelman Executive Center. She is an Executive Coordinator for Ernst & Young, which is a public accounting firm. Even though Lisa is employed by Ernst & Young, she spends most of her time providing executive support to the global account team on-site at FedEx.

I believe Lisa will fit in perfectly with our EWI family, so please welcome her when you see her at the next meeting!

New Membership Incentive Program

EWI's "15 for 12" incentive is being offered again this year during the months of October-December 2006. The first year of membership for new member firms joining EWI between October 1 and December 31, 2006, will extend through December 31, 2007. That's three months free! This offer is also good for any *new, additional* representatives that your firm may want to add, so now is the perfect time to add additional reps to EWI.

Members in the Spotlight

Quinn named to EWI post

Peggy Quinn has more business connections than your local telephone company, which is why she recently was named the Education/Professional Development Director of Executive Women International (EWI). The organization provides women from more than 3,000 companies a forum for promoting their firms, enhancing their personal and professional development and engaging in community activities.

Quinn will be responsible for overseeing scholarship and fellowship programs, EWI's Academy of Leadership, online learning course, tele-seminars and educational CDs.

Quinn, who works as the Fashion Merchandising & Internship Director/Freshman Orientation Program Consultant for the University of Memphis, has been a member of the Memphis chapter since 1977.

The Commercial Appeal
October 20, 2006

Kroger & Schnucks

**Free \$\$\$\$ for EWI
All you have to do is
Grocery Shop!**

The Holidays always send us to the grocery store with long lists so PLEASE take advantage of the Reloadable Gift Card Programs that we have with Kroger & Schnucks. The Kroger cards are \$ 5.00 which is added back to your card when you go load it. The Schuucks card is free. It only takes a few minutes to load your card - it then works as a debit card when you check-out. Contact Paulette McMillin to reserve your card TODAY! pmcmillin@sparkscorp.com

NUT SALES CONTINUE

Nuts are still available in limited quantities. Choose from Pecan halves, Pecan Pieces, Trail Mix, Chocolate Covered Peanuts, and Chocolate Covered Almonds & Honey Roasted Peanuts. They are great to have on hand for baking. They also are good to have on hand for gifts.

**Going once, Going twice, SOLD!
Get ready
The SILENT AUCTION IS NOVEMBER 16TH!**

Make plans to attend the November meeting and get a head start on your Christmas shopping. Why fight the crowds the day after Thanksgiving when you can get some great items at the **EWI SILENT AUCTION???** Here is what the Ways and Means committee has collected from our members thus far.

THE Ultimate Vacation:

1 week's stay in a Beautiful Condo in Sandestin, FL
Tickets will be sold during the meeting for this great prize!

Holiday Items

"Winter Journey" 16 piece Dinnerware
By Sakura \$90

A Fabulous Decorative Christmas \$45
Box of Ornaments & a Votive Candle Holder

Hand Painted Christmas Angel \$ 40

Beautiful Snowflake Basket filled
With Snowmen Placemats, Towels
& Holiday Candle \$ 60

A Lovely Christmas Wreath \$ 60

Fall Holiday Centerpiece \$ 30

Fall Holiday Centerpiece \$ 30

Entertainment, Hotels & Restaurants

4 Tickets in the SunTrust Suite for
The *Bill Gaither & Friends Concert*
Jan. 31st.

2 Tickets to a Grizzly Game & 1 night
Stay @ Hampton Inn on Beale

1 Night Stay @ the U of M Holiday Inn
With Sunday Brunch for 2

\$ 40 Gift Card for P.F. Chang's China Bistro
\$ 25 Gift Card for The Germantown Commissary BBQ
Brunch @ Chickasaw Country Club

House wares

14-Piece Tea Set Basket - \$60 Value

Carving Knife & Fork in Storage Case - \$40 Value

5X-1X Double Sided Round Illuminated Mirror - \$40

Provence Conservatory Terrarium -\$40

Crystal Hurricane Candle Holder - \$45

Business / Office Needs

Solar Dataport Organizer Desk Lamp with Pens & Post-its

Samsonite Dimension Laptop/Notebook Carrying Case \$ 199.00

Computer Brief Bag, umbrella, Note pads & pens with Smith & Nephew Logo \$100

Miscellaneous

\$100 Saks 5th Ave Electronic Gift card

U of M Embroidered, Hooded Sweatshirt - \$50

10-hour financial planning session. This is a value of \$1,200

Sequin Purse – Great for the holidays

Collector's item: FedEx Race car replica & Hat - \$80

Items are being donated daily.

Contact:

Jane Liddell today with your commitment.

HOW WELL DO YOU KNOW “ROBERT?” (ROBERT’S RULES OF ORDER, THAT IS)

By Martha Pallesen, Parliamentary Advisor

Frequently Asked Questions:

1. Can the President (or Chairman) vote?
Answer: Yes. In large assemblies, the Chairman has the same voting rights as any other member. This means that the Chairman may vote when it would affect the outcome, or he may abstain. (Details on page 392 of RR)
2. Can a member of the Nominating Committee serve?
Answer: Yes. “Members of the Nominating Committee are not barred from becoming nominees for office themselves.” (Details on page 419 of RR)
3. Is it necessary for the seconder of a motion to be recorded in the minutes?
Answer: No. “The name of the seconder of a motion should not be entered in the minutes unless ordered by the assembly.” (Details on page 453 of RR)

POSTINGS

Company: **Germantown Performing Arts**

Major: Performing Arts

Minor: Orchestra, Theatre, Dance, Opera, Chorale

Company: **UPS**

Major: Transportation - General

Minor: Freight Forwarder

Company: **Fish & Associates**

Major: Finance

Minor: Certified Financial Planner

Company: **Vantage Realty, Inc**

Major: Real Estate

Minor: Real Estate Agency

Upon Board approval, the Membership Director posts the major and minor classification and firm name either in the Chapter publication or by special mailing, *stating that if no written objections are received from a member firm executive within ten (10) days of posting*, the Membership Director will contact the prospective firm to pursue membership. If an objection is received *in writing from the executive*, the Membership Director will notify the Board of Directors and advise the referring representative of the objection.

Please contact MEMBERSHIP DIRECTOR, *Katie Hart, Hampton Inn & Suites - Beale Street at (901) 260-4009*, if you have any objections.