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INTERNATIONAL®
MEMPHIS

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PRESIDENT'S MESSAGE

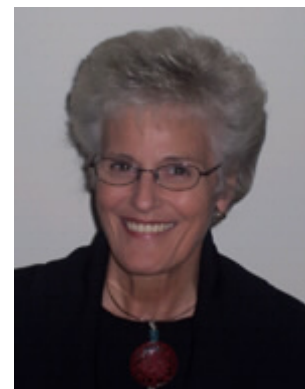
By Peachie Bailey

January is typically when we wipe our slates clean and start the year with fresh new ideas and goals. We did this in October with the beginning of a new year in EWI, so you might say we have the jump on the "New Year."

I would ask you to start January 2006 by focusing on one prospective new member for our chapter. You are aware of the incentives Corporate is offering through the new Membership initiative and it is very possible for you to receive one of these rewards. We have a Membership Director that is very committed to growing our chapter with quality, energetic, forward-focused professionals. Kristi will be happy to meet with you, and any prospective member, to explain EWI and the benefits of being a member.

Your Board and President are not just interested in increasing the numbers; we are striving to bring additional quality professionals to the chapter to continue building upon the strong foundation we have. As has been stated before, the Memphis chapter is one of the strongest chapters in the organization. As we build a more solid chapter, we are meeting the goal of "Powerful Partnerships."

We are well on our way to bringing newfound and well-deserved attention to EWI and to



the fact we are truly a professional women's organization that can and does make a difference in our community. How exciting would it be for your executive to be at a business meeting or a social gathering and have someone commend him or her for being a member of EWI? Please share all EWI efforts with your executives and involve them as much as possible. They need to know we want them to be involved and that we appreciate all their support.

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2006
CALENDAR OF EVENTS

JANUARY EVENTS

January 14, 2006

8:00 a.m.
Board Meeting
Kemmons Wilson Companies
8700 Trail Lake Drive West

January 14, 2006

10:00 a.m.
Spring Conference Meeting
Kemmons Wilson Companies
8700 Trail Lake Drive West

January 19, 2006

5:30 p.m.
Chapter Meeting
Crescent Club

**CONFERENCES/
ANNUAL MEETINGS**

**2006 LEADERSHIP
CONFERENCE & ANNUAL
MEETING**

September 14-16, 2006
Orlando, FL

**SPRING
CONFERENCE**

2006 SPRING CONFERENCE

April 20-22, 2006
Memphis, TN
Featuring Academy of Leadership
Module 1

2006 SPRING CONFERENCE

May 18-20, 2006
Omaha, NE
Featuring Academy of Leadership
Module 2

JANUARY PROGRAM

By Janet Mitchell, Program Director

The October 2005 issue of *Memphis Magazine* named her as one of "Six in the City: Women You Need to Know." Peggy Phillip, News Director, WMC-TV, will be the guest speaker for our January monthly meeting, held at the Crescent Club. Peggy will be speaking on "Ethical Decision Making", which is something she has to face daily in her position at the news station. Come meet and hear this dynamic leader in our community. In turn, she can learn about our chapter and its members. I hope that all of you will be able to attend.

The program for our February monthly meeting will be showcasing our firms' products and services at the annual Mini-Trade Show. Jane Liddell has offered the use of their facilities at Briarcrest Christian School to host the trade show this year. Jackie Hicks, Convention Services and Special Events, will once again provide booths for each of the firms that will be participating. More details will be forthcoming to you in the next few days. Start planning now for the presentation and display of information on your firm. This is a fun time, shared by all. It also gives our new members and prospective members a chance to see who we are.

We have planned wonderful programs to present to you this year and hope that you will plan to attend each one. There will be dynamic speakers and other fun activities, along with a few surprises, for your pleasure and enrichment. Plan not to miss a single meeting!

See you at the Crescent Club!

PRESIDENT'S MESSAGE

(continued from page 1)

Being part of growing your chapter is very rewarding. Please give some serious thought to someone with whom you would like to share all of the EWJ membership benefits and let Kristi Richardson work with you on recruiting that person.

"Courage is resistance to fear, mastery of fear - not absence of fear."
- Mark Twain

I wish you all a healthy and prosperous 2006!!!!

PROFESSIONAL/PERSONAL DEVELOPMENT

What You Focus on is What You See

By [Justin Herald](#)

What you see is what you get!

I was recently asked if I am a “half full” or “half empty” type of person with regards to the glass example. My reply was very short, sharp and to the point. I replied, “I just see the glass. It is up to me to either fill it or empty it”. Whilst this may sound simplistic, you would be surprised to see how many people actually let their experiences, good or bad, affect their future direction. Let me explain this point by telling you a story.

A Chinese farmer was plowing the village’s fields. As the village only had one horse, it was his job in life to ensure that the horse was looked after as if anything happened to it, the village would be left without its hardest worker.

One day as he was tending the field, the horse broke free and disappeared into the mountains. He tried to find it with no luck. He returned to the village and told them all what happened. As he finished telling them what had happened, someone said “that’s bad luck!” As quick as the comment was given, he gave a reply “bad luck, good luck, who knows”?

The village just went on with their day as there was really noting that could be done about it.

The following day whilst the entire village was out tending the field the horse returned, but with it came back 2 smaller horses in tow. Now the village had three horses that would be of great value to them. As the villagers saw this, someone said to the farmer “Now that’s good luck!” the farmer replied, “Good luck, bad luck, who knows”? And they all went back to work.

The following week whilst the farmer was tending the field with his son, one of the new horses reared up in a panic after being frightened by something and kicked its back legs. The son was standing very close to the horse and as a result, he felt the impact of that horses force. So much so that it broke his leg.

The villagers came running to see what the fuss was all about, and upon seeing the son of the farmer in a heap on the ground with a broken leg, one of them spoke saying “now that’s bad luck”. Once again the farmer shot back, “bad luck, good luck, who knows”?

About three weeks later whilst the village was going about their business, the army arrived to conscript all of the younger men of the village. When they came to the house of the farmer, they realized that he could not go with them due to his broken leg, so he was spared. When the army had left his neighbor said to him “that was good luck!” Once again he replied “good luck, bad luck, who knows”?

So what am I trying to tell you, you might ask? Simple really; just because something may not go the way that you had planned, or something bad might happen to you, you never know what good can come out of it. Life will hand us all some curly situations. If we just give up, throw the towel in and sulk for the rest of our lives, then nothing will ever change. We all need to get up and get back on track.

Good things will happen to us as well as bad things. The true measure of someone is how they handle not only the bad times but also the good. If you are in a place in your life right now that is far from pleasant. The way that you look at your situation will be a direct indication as to how long it will take you to get out of it.

Justin at the age of 25 with only \$50 in his pocket started his own company that 6 years later turned into a \$25 million company.

He is the Author of "Would you like Attitude with that?" and 3 other international best selling books. His website, <http://www.justinherald.com> gets over 30,000 hits each week. He was also voted the "International Entrepreneur of the Year" for 2005

Article Source: http://EzineArticles.com/?expert=Justin_Herald

HOW WELL DO YOU KNOW “ROBERT?”
(ROBERT’S RULES OF ORDER, THAT IS)
By Martha Pallesen, Parliamentary Advisor

A few statements on making and amending motions.

Did you know that:

1. A motion is brought before the assembly by a member making a motion, another member seconding, and the chair stating it.
2. The maker of a motion **has the right to speak first** in debate on the motion.
3. After members make motions, they **should resume their seats**.
4. The seconder of a motion **does not need to obtain the floor**.
5. The purpose of a second to a motion is to prevent time from being consumed by the assembly having to dispose of a motion that only one member wants introduced; therefore, **a member who is opposed to a motion may second it** so that it can come before the assembly for a vote.
6. The seconder of a motion has the **right to withdraw his/her motion if the maker of the motion modifies the motion** that was seconded before it is stated by the chair.
7. Unless there is a rule to the contrary, a **member may speak twice** on the same motion on the same day.
8. A **member can speak ten minutes** on a pending motion unless outlined differently in the bylaws or permission is given by the assembly.
9. Members **have the right to change their vote** up to the time the result is announced.
10. A member can demand a Division of the Assembly (or show of hands or a voice vote) from the moment the negative votes have been cast **until the question is stated by the chair on another motion**.

EWI[®] MISSION AND VISION

MISSION

Executive Women International[®] is an organization which brings together key individuals from diverse businesses for the purpose of:

- Promoting member firms
- Enhancing personal and professional development, and
- Encouraging community involvement

VISION

To be the Leading Connection for Business Professionals